



CHARITY DEVELOPMENT MANAGER

Organization: Together We Thrive
Location: North Texas (Hybrid/On-Site)
Status: Full-Time | Exempt
Reports to: Executive Director

About Us

Together We Thrive (TWT) is a 501(c)(3) nonprofit that exists to walk beside youth who are navigating life alone. We provide certified Life Coaches in schools across North Texas to be the healthy, consistent adult that so many young people are missing. Our coaches meet youth where they are—in the safe haven of their schools—offering mentorship, guidance, and life skills that empower lasting change.

About the Role

We are seeking a mission-driven and strategic **Gift Officer or Charity Development Manager** to lead our fundraising efforts. This person will shape and implement a comprehensive development plan, cultivate donor and sponsor relationships, write grants, plan events, and build sustainable revenue streams to support the next phase of growth for Together We Thrive.

This is a unique opportunity for a relational, driven, and passionate development professional who believes in the transformative power of mentorship and is ready to make a long-term impact in the lives of youth.

Key Responsibilities

- Develop and execute a strategic fundraising plan to increase revenue through individual giving, sponsorships, and grants.
 - Identify, cultivate, and steward donors, community partners, and corporate sponsors.
 - Research and submit compelling grant proposals; track grant deadlines and reporting.
 - Oversee donor database (CRM), analyze trends, and provide regular fundraising reports.
 - Plan and execute fundraising events and campaigns to engage the community.
 - Collaborate with the communications team to align messaging and marketing for development.
 - Serve as a thought partner to the Executive Director and attend monthly board meetings.
 - Help build and grow a fundraising team as the organization scales.
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Ideal Candidate

- 3–5+ years of nonprofit fundraising or development experience
 - Bachelor’s degree required; CFRE or additional training a plus
 - Strong interpersonal and communication skills
 - Experience with donor software (Little Green Light)
 - Highly organized and results-driven
 - A deep commitment to ethical fundraising and the mission of Together We Thrive
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Additional Requirements

- 3 letters of recommendation from current or past supervisors
 - Reliable transportation for in-person meetings/events across DFW
 - Occasional evening/weekend availability for events
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Salary & Benefits

- \$65,000 based on experience
 - Paid time off + holidays
 - Health Insurance and 401k available
 - Flexible hybrid schedule
 - Opportunities for professional development and advancement
 - A supportive, mission-driven team committed to making a difference
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How to Apply

Please send your resume, a brief cover letter, and 3 references to admin@togetherwethrivetexas.org with the subject line: **CHARITY DEVELOPMENT MANAGER – [Your Name]**.

Applications will be reviewed on a rolling basis until the position is filled.